Prof. SUSHMA.NALLA

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CAREER OBJECTIVE

To excel as a connoisseur in the academics and be a valued and respected contributor in the field of Management Education

Work Experience: Overall 22 years of experience that includes 18 years of Teaching Experience and 4 Years of Research experience

•	ADJUNCT PROFESSOR ,AUSIB	2021-TILL DATE
•	PROFESSOR , PYDAH	2015-2021
•	HEAD OF THE DEPARTMENT & ASSOCIATE PROFESSOR DEPARTMENT OF MANAGEMENT STUDIES, PYDAH EDUCATIONAL ACADEMY	2008- 2015
•	ASSISTANT PROFESSOR, PYDAH	2001- 2004
•	ACADEMIC COUNCELLOR AMBEDKAR OPEN UNIVERSITY	2001- 2004

GUEST FACULTY
 MAGNUS SCHOOL OF BUSINESS

Educational Qualifications:

- 1) UGC (SRF)- AWARDED IN MANAGEMENT STUDIES BY UNIVERSITY GRANTS COMMISSION, NEWDELHI IN 2007.
- 2) UGC (JRF)- AWARDED IN MANAGEMENT STUDIES BY UNIVERSITY GRANTS COMMISSION, NEWDELHI IN 2002
- 3) UGC(NET)- QUALIFIED IN THE HUMAN RESOURCE MANAGEMENT IN THE YEAR 2014
- 4) PH.D ON MARKETING PROFESSIONAL SERVICES from ANDHRA UNIVERSITY,
 VISAKHAPATNAM
- 5) MBA- FIRST CLASS FROM ANDHRA UNIVERSITY
- 6) MHRM- FIRST CLASS POST GRADUATE CERTIFICATE FROM ANDHRA UNIVERSIT
- 7) MFM (MASTER OF FINANCIAL MANAGEMENT)- FROM PONDICHERRY UNIVERSITY
- 8) BBL (BACHELOR OF BUSINESS LAW)- FINAL YEAR FROM ANNAMALAI UNIVERSITY
- PhD on "Knowledge Management and HRM Practices in IT Sector" in MHRM,
 Andhra university

Soft Skills Trainer, Infosys, Hyderabad

Trained at INFOSYS, HYDERABAD CAMPUS on soft skills and was selected as the 15 best trainers in Andhra Pradesh for their JKC project in 2007.

Books Published:

- 1. Published book on "Marketing Professional services" by Akansha publishing house, New Delhi with ISBN 978-81-8370-286-7.
- 2.Published book on Public-official relations in indian Railways by Lambert academic publishing, Germany with ISBN: 978-3-659-62177-2

Research papers Published in International and National Journals

- 1.E-Governance in Andhra Pradesh- An impact study on Mee-seva in international journal of multidisciplinary advanced research trends in volume 3, issue1, 2016;ISSN:2349-7408.
- 2.Mahilabyudayaniki bata vesina hindu code bill- in international journal of multidisciplinary advanced experimental research in volume 3,issue1,2016. ISSN:2349-9648.
- 3. Gandhi and Management in international journal of psychology and education, volume 3, issue 5&6, jan & feb 2016. ISSN: 2321-8606.
- 4.Dynamics of equality of status, opportunity and result under article 14 in international journal of multidisciplinary empirical research in volume 3, issue 1,2016. ISSN:2349-9656.
- 5. Gandhian thought on management of Newspapers in international journal of academic research, volume 3, issue 6(1), june 2016, ISSN:2348-7666.
- 6.Gender Discrimination in public sector enterprises in India- in international journal of psychology and education, volume 1, issue 7,march 2014. ISSN:2321-8606.

- 7.Importance of Management Education and its impact on entrepreneurship development in India-in International journal of psychology and Education, issue 8, volume1,april 2014,ISSN-2381-8606
- 8. Public official relations in indian Railways: A case study of waltair division in Andhra university journal of Humanities and management volume2, No.1&2, January- june& july-December 2014. ISSN 2321-9386
- 9.Gandhian and management leadership qualities in international journal of multidisciplinary educational research in volume5, issue2(2),feb 2016. ISSN:2277-7881 10.Gender and development approaches at national and international levels- in international journal of multidisciplinary educational research- volume 3,issue 4(1),april 2014.ISSN:2277-7881.
- 11. Management of social welfare hostels in Andhra Pradesh paper in international journal of Multi Disciplinary Educational Research, ISSN:2277-7881, IJMER, VOLUME 2, ISSUE 7(2), June 2013
- 12. Leadership of women in panchayati raj institutions-a case study of Visakhapatnam in Andhra pradesh- in international journal of Multi Disciplinary Educational Research, ISSN: 2277-7881, IJMER, VOLUME 2, ISSUE 12(1), Nov 2013
- 13. The Relevance of Gandhian Ideologies in the present day society ISSN:2277-7881, IJMER, VOLUME 2, ISSUE 6(2), May 2013
- 14. Evaluation of Rajiv Aarogyasri Health Insurance scheme in Andhra Pradesh in international journal of Multi-Disciplinary Educational Research, ISSN:2277-7881, IJMER, VOLUME 2, ISSUE 8, july 2013

- 15. Management of Regional Transport Authority Office In AndhrA Pradesh- A case study of Visakhapatnam in international journal of Multi-Disciplinary Educational Research ISSN:2277-7881, IJMER, VOLUME 2, ISSUE 1 1, October 2013

 16. Hospital management in Andhra Pradesh: a case study on king George hospital in international journal of multi disciplinary educational research, volume 2, issue 9(2), august 2013. ISSN:2277-7881.
- 17. Human Relations in Mass media with reference to Employer- Employee relations in Telugu Movies ISSN:2277-7881, international journal of Multi-Disciplinary Educational Research IJMER, VOLUME 2, ISSUE 1 3(3), December 2013
- 18.Implementation of Indiramma Housing Scheme in East Godavari District: A case study of malkapuram mandal, Ap in local self government quarterly, Mumbai in july-september 2011, ISSN 0024-5623
- 19.Street and neglected children in indiA in local self government quarterly, Mumbai in jan- march 2013. ISSN:0024-5623.
- 20.Management of Rythu Bazaars in visakhapatnam , in local self government quarterly mumbai in january-March 2012, ISSN 0024-5623

International and National Seminars And Workshops Attended:

PRESENTED PAPER ON GANDHI AND MANAGEMENT LEADERSHIP QUALITIES IN NATIONAL SEMINAR ON GANDHI AND MANAGEMENT FROM 02-03 OCT 2016 HELD BY GANDHIAN STUDIES CENTRE, ANDHRA UNIVERSITY.

- PRESENTED PAPER ON RAMA AND GOOD GOVERNANCE IN TWO DAY INTERNATIONAL

 SEMINAR TITLED "RAMA PHILOSOPHY IN INDIAN LITERATURE" ORGANISED BY

 LOKNAYAK FOUNDATION AND DEPARTMENT OF HINDI, ANDHRA UNIVERSITY ON 5TH

 AND 6TH MARCH'2016.
- PRESENTED PAPER ON GENDER DEVELOPMENT APPROACHES IN INTERNATIONAL

 CONFERENCE ON GENDER MAINSTREAMING: ISSUES AND STRATEGIES FOR

 EMPOWERMENT ORGANISED BY DR.DURGABHAI DESHMUKH CENTRE FOR WOMEN

 STUDIES, ANDHRA UNIVERSITY- 5TH TO 6TH MARCH'2014.
- PRESENTED PAPER ON IMPORTANCE OF MANAGEMENT EDUCATION ON ENTREPRENEURIAL DEVELOPMENT IN NATIONAL SEMINAR ON MANAGEMENT EDUCATION AND ENTREPRENEURIAL PRACTICES ON APRIL 30TH,2014 ANDHRA UNIVERSITY(SPONSORED BY UGC AND APSCHE)
- PRESENTED A PAPER ON GLOBALISATION IN INTERNATIONAL SEMINAR ORGANISED BY
 ANDHRA UNIVERSITY, JULY 2013
- PARTICIPATED IN A TWO DAY UGC WORKSHOP ON DEFENSE OF WOMEN: CHALLENGES

 AND SOLUTIONS 5-6TH MARCH 2013
- PRESENTED A PAPER ON GANDHIJI AND GLOBALISATION IN UGC NATIONAL SEMINAR
 ON GLOBALISATION, GOVERNANCE AND GANDHI MARCH 2012
- PRESENTED A PAPER AT NATIONAL SEMINAR ON CHILD PROTECTION: CONCERNS AND CHALLENGES ORGANISED BY CENTRE FOR STUDY OF SOCIAL EXCLUSION AND INCLUSIVE POLICY, MARCH 2012
- PARTICIPATED AND PRESENTED A PAPER ON RIGHT TO EDUCATION ACT 2009, ITS
 IMPLEMENTATION AND SOCIAL DEVELOPMENT OF INDIA, MARCH 2011

- PARTICIPATED IN NATIONAL SEMINAR ON CONFLICT RESOLUTION, PEACE AND GANDHI
 BY GANDHIAN STUDIES CENTRE MARCH 2011
- PRESENTED PAPER ON DR B R AMBEDKARS PHILOSPHY OF HUMAN RIGHTS:
 PERSPECTIVES ON WOMEN IN UGC SEMINAR DR.AMBEDKARS PHILOSOPHY OF HUMAN
 RIGHTS: PERSPECTIVES ON WOMEN, DECEMBER 2011
- PRESENTED A PAPER AND PARTICIPATED IN NATIONAL SEMINAR ON "WOMEN
 EMPOWERMENT THROUGH SELF HELP GROUPS IN INDIA HELD ON 31ST AUGUST, 2010
- PRESENTED A PAPER ON DOMESTIC VIOLENCE AGAINST WOMEN IN INDIA IN UGC SAP
 NATIONAL SEMINAR ON HUMAN RIGHTS AND GENDER JUSTICE- NEW CHALLENGES 2010
- PRESENTED A PAPER ON GENDER EQUALITY THROUGH WOMEN EMPOWERMENT BY
 DURGA BAI DESHMUKH CENTRE FOR WOMENS STUDIES, A ONE DAY REGIONAL
 SEMINAR, NOV 2010
- PRESENTED A PAPER ON EVOLUTION OF HIGHER EDUCATION IN INDIA IN A TWO DAY
 NATIONAL SEMINAR AT MAHARAJA COLLEGE , NOVEMBER 2010
- ATTENDED SEMINAR CUM WORKSHOP ON RETAILING TRENDS IN INDIA CONDUCTED BY
 ANDHRA UNIVERSITY 2005
- ATTENDED A NATIONAL SEMINAR ON "INTERNATIONAL BUSINESS"
 CONDUCTED BY SAP (UGC). NEWDELHI.2004
- ATTENDED A SEMINAR ON "WOMEN ENTREPRENEURSHIP" CONDUCTED BY
 SAP (UGC), NEWDELHI.2004
- ATTENDED A WORKSHOP ON "COMMUNICATION SKILLS" CONDUCTED BY
 MR.KESHAV RAO, PROFESSOR, AU. IN 2000
- ATTENDED A WORKSHOP ON "LEADERSHIP SKILLS CONDUCTED BY AU

Workshops conducted by CII (chamber of Indian industry)

- Attended a workshop on Women Entrepreneurship by CII in July 2013
- Attended a workshop cum discussion on "Human Resources as an Asset" organized by CII in may 2008

Refresher courses Attended:

- 1. Completed one month orientation programme in Andhra University HRDC, 2018
- 2. Completed Annual Refresher course in Management from swayam(ARPIT)-2019
- **3.** Completed Annual refresher course in Leadership and governance from swayam(ARPIT)-2019

Research guidance – 2 PhDS (awarded)

- Anjali: A study of online shopping behavior of customers in tier 2 cities in Andhra Pradesh (under submission)
- Sanapala uday kumar: motivation of middle level employees in Visakhapatnam steel plant(Submitted)

(Prof.SUSHMA NALLA)